

## **Senior Manager - Digital Business Transformation Consulting (m/w/d)**

Referenz-Nummer: GHI-30521-4

Art der Anstellung: Unbefristete Festanstellung

Ort: Hamburg, Bremen, Berlin, Hannover, Bielefeld, Köln, Frankfurt am Main, Kassel, Nürnberg, Saarbrücken, Dortmund, Magdeburg, Erfurt, Stuttgart, Freiburg im Breisgau, München, Dresden, Leipzig

### **Der Arbeitgeber**

The European practice for our customer is well established across Transformation, Benchmarking and Advisory. (Advisory is a multi-year programme-based market offering providing intellectual property and coaching to a wide client base).

We are now strengthening and building our Digital Business Transformation capability in Germany and across our European practice. Working with C-suite executives and IT leadership teams, we design and implement digital transformation programmes to deliver World-Class performance.

Our customer's Transformation professionals help leaders rapidly identify and implement proven best practices that result in dramatic improvements in efficiency and effectiveness. We use our extensive understanding of support services organisations and digital enablement to help our clients transform with confidence.

Our customer's unrivalled data and intellectual property allows us to engage clients more objectively than any of our competitors. We are also a SAP, Oracle and Onestream platinum partners and support our clients with:

1. Creating a clear Digital vision and a Pragmatic Transformation Strategy
2. Implementing Digital solutions and Digital Service Delivery Model

### **Die Position**

A Senior Manager is required to contribute to the firm's IP and is asked to drive digital transformation offerings into the market. Within client engagements, he / she is leading the day to day customer relationships and the consultant teams, from project planning through execution. The Manager is well diversified in business transformation knowledges with a key interested in digitization transformation. As a manager, he or she possess strong intrapersonal management skills and operational knowledge.

At our customer, it is all about the team spirit. Our values are based on driving individuals and team performance to enable our customer's success. Hence, when joining you will receive coaching and a senior buddy to support your professional knowledge development and to help establishing your own network. You'll also receive direction and support from our DACH senior management team, helping you to further develop your professional skills and drive your personal interests.

### **Our client is currently looking for candidates with the following background:**

- Solid knowledge and expertise in Digital Transformation with a key interest in designing Robotic Process Automation solutions
- Extensive understanding of business process transformation within targeted industries and consulting service lines for one or several of the following areas: Controlling, Accounting, Procurement, HR, Shared Services, Business Process Outsourcing.
- Management experience, analytical intellectual power and an exceptional strong team orientation
- Development of individual client solutions for optimization and definition of operating models

Senior Managers apply well-honed consulting, project management and functional skills in the management of major project components or entire projects. Further, they are involved in business development such as

proposal scoping and proposal development.

**Additional roles that our Senior Managers play:**

- Managing consultant teams to complete client work in accordance with established budget, workplans and quality standards
- Identifying and support in resolving issues critical to the clients' strategic and operational success
- Providing technical/ functional content knowledge
- Providing solution implementation assistance as required
- Developing and presenting conclusions and recommendations to senior client management
- Developing and presenting engagement deliverables
- Managing level client relationships and reporting project progress
- Leading, coaching, developing and supervising the efforts of junior staff

**Die Anforderungen**

Our Senior Managers will typically have the following Consulting Experience:

- Maintaining and growing client relationships through delivery excellence
- Ability to identify and sell on opportunities at existing clients and build strong long-lasting relationships
- Directing and Leading Digital consulting project teams from planning through to execution
- Change management experience
- Possess strong management and leadership skills
- Cross-sector / solution capability awareness
- Worked on German, International and Global clients

Technical Experience:

- Viewed as an expert in Digital Transformation
- Viewed as an expert in Finance systems i.e. PTP, OTC, RTR and FP&A
- Solid understanding of HR and IT processes
- Good knowledge of SAP S/4 Hana and/or Oracle Fusion solutions
- Good knowledge of broader business systems best of breed solutions
- Finance systems deployment experience
- Good knowledge of current and emerging market trends
- Well versed in business transformation and programme management lifecycle
- Language Requirements: Fluency in German and English.

- Please do NOT apply if you aren't fluently in BOTH German AND English language - thanks !!!

**Ihr Ansprechpartner**

**Gerhard Hiller**  
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Gerne steht Ihnen Ihr Personalberater für Fragen zur o.g. Position auch telefonisch von Montag bis Freitag in der Zeit zwischen 9.00 h und 19.00 h zur Verfügung.

### Ihre Bewerbung

Sind Sie an dieser Position interessiert? Dann bewerben Sie sich ganz einfach online. Oder Sie senden uns per E-Mail Ihre vollständigen Bewerbungsunterlagen unter Angabe der Referenz-Nummer GHI-30521-4 und Informationen zu Ihrer Verfügbarkeit und dem gewünschten Gehalt.